

# International Comparison of Producer Prices for Milk

October 2022

|                       |    | Fat price,<br>euros/kg | Protein<br>price,<br>euros/kg | Quality bonus          | Quantity bonus | Seasonality<br>bonus | Sustainability<br>bonus | Special milk<br>flow bonus | Milk price,<br>ct/kg | 12-month<br>rolling avg<br>(excl. SP) | Supplem.<br>payments | 12-month<br>rolling avg<br>(incl. SP) |
|-----------------------|----|------------------------|-------------------------------|------------------------|----------------|----------------------|-------------------------|----------------------------|----------------------|---------------------------------------|----------------------|---------------------------------------|
|                       |    | 2022-10                | 2022-10                       | included in Milk price |                |                      |                         |                            | 2022-10              | 2022-10                               |                      | 2022-10                               |
| Milcobel              | BE | <b>7,43</b>            | <b>7,43</b>                   | 0,73                   | 0,85           |                      | 0,69                    |                            | <b>58,51</b>         | 50,88                                 | 0,90                 | <b>51,77</b>                          |
| Deutsches Milchkontor | DE | <b>6,91</b>            | <b>8,98</b>                   |                        | 0,20           |                      | 0,50                    | 1,00                       | <b>61,37</b>         | 50,36                                 |                      | <b>50,36</b>                          |
| Hochwald Milch        | DE | <b>2,50</b>            | <b>5,00</b>                   | 1,00                   |                |                      | 0,60                    | 1,00                       | <b>59,07</b>         | 48,40                                 | 0,50                 | <b>48,90</b>                          |
| Arla Foods (DK)       | DK | <b>6,31</b>            | <b>8,20</b>                   | 1,58                   |                |                      | 1,00                    | 1,50                       | <b>57,71</b>         | 48,30                                 | 1,89                 | <b>50,19</b>                          |
| Capsa Food            | ES | <b>3,00</b>            | <b>3,00</b>                   |                        |                |                      |                         |                            | <b>50,51</b>         | 42,04                                 |                      | <b>42,04</b>                          |
| Valio                 | FI | <b>3,90</b>            | <b>6,50</b>                   |                        |                |                      | 1,94                    |                            | <b>49,77</b>         | 43,71                                 | 1,84                 | <b>45,55</b>                          |
| Savencia              | FR | <b>2,95</b>            | <b>5,43</b>                   | 1,18                   |                |                      |                         |                            | <b>46,73</b>         | 42,43                                 |                      | <b>42,43</b>                          |
| Danone                | FR | <b>2,96</b>            | <b>5,39</b>                   |                        |                |                      |                         |                            | <b>44,07</b>         | 40,05                                 |                      | <b>40,05</b>                          |
| Lactalis              | FR | <b>2,60</b>            | <b>6,60</b>                   |                        | 0,39           |                      | 0,07                    |                            | <b>46,85</b>         | 42,20                                 |                      | <b>42,20</b>                          |
| Sodiaal               | FR | <b>2,96</b>            | <b>5,39</b>                   | 0,58                   |                | 0,73                 | 0,19                    |                            | <b>44,94</b>         | 41,05                                 | 0,19                 | <b>41,24</b>                          |
| Saputo Dairy          | UK | <b>5,10</b>            | <b>10,19</b>                  | -1,12                  | 0,78           | 2,23                 |                         |                            | <b>56,32</b>         | 44,99                                 |                      | <b>44,99</b>                          |
| Dairygold             | IE | <b>6,24</b>            | <b>10,22</b>                  | 0,39                   |                |                      | 0,10                    |                            | <b>57,55</b>         | 52,73                                 |                      | <b>52,73</b>                          |
| Glanbia               | IE | <b>4,99</b>            | <b>9,98</b>                   |                        |                |                      | 0,50                    |                            | <b>57,96</b>         | 52,45                                 | 0,15                 | <b>52,60</b>                          |
| Kerry Agribusiness    | IE | <b>6,48</b>            | <b>9,73</b>                   |                        |                |                      | 0,10                    |                            | <b>57,46</b>         | 52,38                                 |                      | <b>52,38</b>                          |
| FrieslandCampina      | NL | <b>4,99</b>            | <b>9,99</b>                   |                        |                |                      | 0,25                    | 0,66                       | <b>60,21</b>         | 50,23                                 | 0,14                 | <b>50,37</b>                          |
| <b>Average</b>        |    |                        |                               |                        |                |                      |                         |                            | <b>53,93</b>         | 46,81                                 |                      | <b>47,19</b>                          |
| Emmi                  | CH | <b>4,09</b>            | <b>5,11</b>                   |                        |                | 3,98                 | 2,07                    |                            | <b>75,67</b>         | 67,47                                 |                      | <b>67,47</b>                          |
| Fonterra              | NZ | <b>5,35</b>            | <b>5,35</b>                   |                        |                |                      |                         |                            | <b>40,64</b>         | 42,49                                 | 5,27                 | <b>47,77</b>                          |
| USA class III         | US | <b>8,20</b>            | <b>5,50</b>                   | 0,22                   |                |                      |                         |                            | <b>56,21</b>         | 50,66                                 |                      | <b>50,66</b>                          |



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EDF-ZuivelNL Monthly Milk Prices refer to an annual delivery quantity of 1 million kg per year per farm with 4.2% fat and 3.4% protein. TBC and SCC are at a maximum of 24.999 and 249.999 per ml respectively. Litres to kilogramm conversion 1:1.03. VAT is excluded. 12-month rolling average including supplementary payments. In case of questions please contact: [manager@dairyfarmer.net](mailto:manager@dairyfarmer.net). **Copyright:** This international milk price comparison is a collaboration of European Dairy Farmers (EDF) and ZuivelNL. Copying data is only permitted using the reference EDF-ZuivelNL International Milk Price Comparison. EDF and ZuivelNL accept no liability for any damage resulting from the use of the results of this publication.  
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